



Encore™

Assurance you can build on™

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The New PFS Holds Fast to Its Roots

Yes, we're the same PFS — the same but different. We are **an employee-owned company** with management intact and a new look. And we still offer the same unparalleled service PFS has been proud to provide for many years. It's known as **ASSURANCE YOU CAN BUILD ON™**.

Our new look was created to show the qualities for which we stand — **progress, action, energy, strength and integrity** — yet retain the same familiar PFS name and checkmark. You will see it appearing very soon on all PFS documents, letterhead, web site and advertising.



PFS Canada, wholly owned subsidiary of PFS Corporation, sports the new look as well, flying the familiar red half-maple leaf in honor of our friendly neighbor to the north and the many PFS associates and clients within its borders. *Learn about PFS Canada by visiting www.pfscorporation.com. Click on Regional Offices and PFS Canada.*

Michael J. Slifka, PFS President and CEO shares his own and his team's plans and goals for PFS's "Encore" in 2002 and beyond: *"PFS, as a quality assurance firm with a stellar professional reputation, has been around since 1959. This 'new' logo, new newsletter title, and the emphasis on PFS now being an employee-owned company, while a departure from the past, holds fast to our roots. We are a newer version of the same professional, high performance, cutting edge firm the industrialized construction, engineered wood and related industries have come to know and appreciate the past 43 years."*

Coming early in 2003

The annual PFS Certified Inspector Seminar — January 9-10, 2003 in central Pennsylvania. Mark your calendar and watch this newsletter for further news on location, registration details and agenda.

PFS Manufactured Housing Operations

James A. Rothman, P.E., Executive Vice President recently announced the promotion of **Richard M. “Dick” Reinhard, P.E.** to the position of Manager of Manufactured Housing Operations.

Today Dick wears even more “hats” than he has in the past. His expanded responsibility covers many facets of service to the manufactured housing industry. He consults with manufacturers on the design of their homes to help them avoid code issues, and lends his technical expertise regarding problems plaguing the industry. This in addition to his overall guidance of PFS *DAPIA, *IPIA, and Energy Star® certification services.

Dick is approaching his 15 year anniversary of employment with PFS.



Richard M. Reinhard, P.E.



James C. Howell, Jr.

James C. “Jim” Howell, Jr. has earned the respect and friendship of clients and co-workers alike in his first year of employment with PFS Corporation. As *IPIA Coordinator, Jim is a hands-on trainer and supervisor of PFS field representatives who inspect HUD Code homes. Formerly an engineering manager for Oak Creek Homes in Texas, Jim already possessed a wealth of industry knowledge and experience when he joined the PFS corporate staff in Madison, Wisconsin.

**PFS Corporation is approved by HUD as a Production Inspection Primary Inspection Agency known by the acronym IPIA, and Design Approval Primary Inspection Agency known as DAPIA.*

More news of ASSURANCE YOU CAN BUILD ON™ will be coming soon.

Please tell us of any others in your company and/or industry that you feel should receive this electronic newsletter. Send the names and e-mail addresses to: PFS@pfscorporation.com. If you prefer to receive Encore in hard copy via U.S. mail, tell us that as well.

An Employee-Owned Company

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