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Professional Engineer Enhances Scope of PFS Services

Jon Madderom, PE, is a recent and welcome addition to the PFS corporate staff in Madison, WI.

As Staff Engineer with a strong background in business and concrete construction, Jon will enhance PFS services to clients who produce concrete products. He has assumed immediate responsibility for reviewing and signing all test reports generated by the PFS laboratory in Madison.

"We're pleased to have Jon on our staff," reports Jim Rothman, PE, Executive Vice President. "With his help we plan to offer PFS certification to a broader range of products in the near future. We will keep you posted via Encore."

A native Wisconsinite and graduate of the University of Wisconsin, Jon has lived and worked in California for the past 18 years. He told Encore he was happy to return to Wisconsin with his wife, Jamie, and four children — Sean, Haley, Derek and Kevin.

"I love the outdoors and open spaces that Wisconsin has to offer, Jon tells us. "And I am excited about working for PFS and being a significant contributor to the company's growth and future success."



Manufacturers wishing to contact Jon can reach him at 608.224.5543, or email: jmadderom@pfscorporation.com.

Rothman and Gorleski Participate in IBC/RDC Annual Meeting

PFS' Executive Vice President, Jim Rothman, and Bob Gorleski, Field Service Representative, participated in the IBC/RDC Annual Meeting held July 21, 2004 in Herndon, VA.

A proposal was made at the IBC meeting to require manufacturers to be registered and recertified by IBC annually to verify continued compliance with current codes. An annual fee would be charged.

The Rules Development Committee (RDC) offered a revised proposal that would require IBC to notify manufacturers 90 days prior to expiration of their plan approval **at no charge**.

Encore will report on the outcome of the above proposals at a future date.

Jim Rothman is chairman of the Rules Development Committee.

PFS Unveils WorkTrac



Shawn Tibbits, PFS DAPIA Coordinator (right), gives Kevin Plunkett, River Birch Homes (left), training on the use of the PFS eSubmittal Program.

Shawn Tibbits, PFS DAPIA Coordinator, and Jeremy Hopland, Office Manager of the PFS South Central Regional office in Dallas, Texas, presented the first client-side version of our WorkTrac program — the PFS eSubmittal Program — to River Birch Homes earlier this month.

Shawn and Jeremy agree that the client-side version of WorkTrac will streamline the e-Submission process. Shawn states, *“The eSubmittal program will simplify the submission process for all of our manufacturers. Many of the tasks that require hundreds of keystrokes for the manufacturer can now be handled by just a few clicks of a mouse.”*

Jeremy adds, *“The whole philosophy behind the eSubmittal program was to alleviate many of the clerical duties from the engineers at the plant so that their focus could be on code conformance and design, not on the paperwork.”*

The PFS eSubmittal Program appears to have accomplished that. Kevin Plunkett, Plant Engineer for River Birch Homes agrees, *“The eSubmittal Program is very easy to use, with intuitive menus and a thorough and easy to understand user’s manual. Because of those items, coupled with the hands on training Shawn and Jeremy provided at our plant, I was able to submit my first floor plan set using the PFS eSubmittal Program that very morning. I look forward to the time this program will save me.”*

PFS plans on continuing the roll-out of the eSubmission Program and looks forward to being in a plant near you in the very near future.



River Birch Homes, Hackleburg, Alabama

For more information call Shawn Tibbits at 608.224.5538, email: stibbits@pfscorporation.com, or call Jeremy Hopland at 214.221.5585, email: jerhopland@pfscorporation.com.

PFS Lab in Compliance with Miami-Dade Requirements

A product control inspector for Miami-Dade County, Florida, toured the PFS Laboratory in Madison, Wisconsin earlier this month. According to James Van Schoyck, Laboratory Administrator, the lab was found to be in compliance with the inspector’s ISO 17025-based checklist criteria.

The PFS laboratory is also an ISO-accredited testing lab with NVLAP (National Voluntary Laboratory Accreditation Program) and IAS (International Accreditation Service.)

Modular Industry Takes a Giant Leap Forward



Having enjoyed double-digit growth over the past few years, the modular industry has taken a giant leap forward with the creation of the National Modular Housing Council (NMHC) at the 2004 Summer Meeting of MHI.

“Creation of the NMHC was important for two reasons,” reports Dennis Jones, President of R-Anell Housing Group and Chair of the National Modular Housing Council, “In addition to being recognized and represented on a higher level within MHI, through the strong network of state associations coupled with the MHI office in Washington, DC, the modular housing industry now has a truly national voice.”

Encore shares Dennis Jones’ excitement about the energy and progress the NMHC will continue to bring to the modular housing industry.

PFS Vice President Named N.C. State Chairman of the MBI Southeast Regional Regulatory Council

Larry A. Beineke, PE, PhD, Vice President of PFS’ Southeast Region, participated in an organizational meeting of the MBI Southeast Regional Regulatory Council in Atlanta the first week of August.

Stated purpose of the council is to collect and disseminate information on legislation, rules, regulations and standards in the states of North and South Carolina, Tennessee, Georgia and Alabama that could affect the commercial modular industry.

The ANSI Sound Standard and its effect on modular classrooms were discussed at the meeting.

Karen Jones of Resun Leasing is the Regional Chair.

The Southeast Regional Regulatory Council is scheduled to meet again on Wednesday, November 3rd, at the Clayton Homes office in Maryville, Tennessee.

For more information call MBI at **888.811.3288** or visit their website at www.mbinet.org.



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