



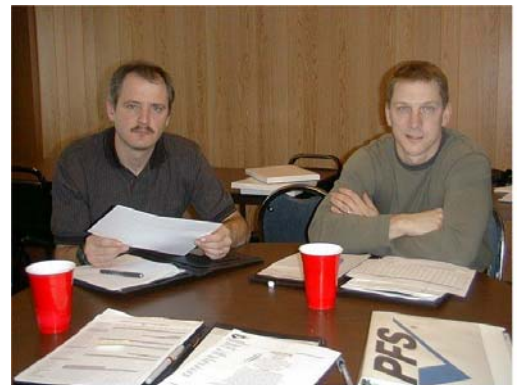
February 2004

PFS Stands Firm in Its Commitment to Clients

Communication and consistency echoed through the 2004 annual staff conference held at the Corporate Office in Madison on January 14-16, 2004. Regional training supervisors for both DAPIA (design approval primary inspection agency) and IPIA (inspection primary inspection agency) services participated in the three-day conference along with corporate DAPIA and IPIA quality control personnel.

James A. Rothman, PE, Senior Vice President of Quality Control, and Karl V. Heilig, IPIA Coordinator, lead the discussions concerning professional inspection and reporting procedures. At the end of the third day of meetings, Karl Heilig commented, *“These meetings were very informative and productive. I sincerely believe they will enhance our services to our clients and help us achieve our goal to continue to grow as a leader in this industry.”*

Shawn Tibbits, DAPIA coordinator, introduced a new, more efficient data management system to assist PFS and its clients maintain better recorded data of the clients’ design manuals.



Jim Dimmick (SE Region) and Kirby Smith (NE Region), Area Training Supervisors, participate in an IPIA update and training session.

Pennsylvania Code Update

Effective October 7, 2004, the Pennsylvania Industrialized Housing Act regulations will include the following new codes:

*2003 International Building Code, *2003 International Mechanical Code, *2003 International Plumbing Code, *2003 International Residential Code with stairs built to the 1992 CABO code, *2002 National Electrical Code, and *PA Industrialized Housing Act—Energy Code Section 29.41, b, c. **Modular manufacturers should update/revise all system documentation before this date, October 7, 2004.**



Terie Cebe and Jodi Gulling are rightfully proud of the medals they earned in the RnRAZ Marathon in Phoenix on January 11, 2004.



Congratulations to Our Marathoners

On a hot and sunny Phoenix Sunday in January, Terie Cebe and Jodi Gulling completed their first marathon — Rock-n-Roll AZ. Jodi crossed the finish line after running 26.2 miles in 5 hrs, 14 min, 44 sec, and Terie strolled the distance — enjoying the scenic mountain view with every step — in 7 hr, 18 min, 29 sec. *“The bands were good, the spectators great, and the whole experience incredible,”* exclaimed Terie, *“Everyone should try it.”*

Terie and Jodi’s training was sponsored by the American Stroke Association to raise money for stroke research and education. Through the generosity of their families, friends, co-workers, PFS Corporation and TECO, they collectively raised \$7,452.50 for the cause.

Kudos to all.

PFS Seminar No. 69

Encore congratulates the nine individuals who were recognized at PFS Seminar No. 69 for participation in more than 100 hours of PFS certified inspector training. Pictured standing with Jim Rothman, PFS Senior VP QC and seminar leader, they are (L to R): Rich Connelly, Mark Daugherty, Mike English, Mona Fox, Bob Smith, Ken Harker, Rothman, Chris Hepfer, Dan Rhoades and Mike Roup.



Seventy-two in-plant inspectors and engineering managers participated in the seminar that was held January 8-9, 2004 in Wilkes-Barre, PA .

Featured speakers were: Sam W. Francis, Senior Regional Manager with AF&PA (American Forest & Paper Association); Roland W. Hall, P.E, Manager of the Pennsylvania Resource Center of the International Code Council (ICC), and Ken Sagan, Training, Education and Development Specialist for the Pennsylvania Housing Research Center (PHRC).

PFS staff presenters were: James A. Rothman, PE, Executive Vice President; Richard L. "Rick" Wenner, PE, Vice President; Robert Gorleski, EIT, Field Service Representative; Brian K. Willis, PE, Senior Staff Engineer; and Dennis Newman, General Manager, IT Services.

PFS Employees Enjoy Holiday Party on January 17, 2004



Thank you, Cathy Putnam, for planning such a delightful event!

Industry Veteran Honored at PFS Seminar No. 69

Bob Hoffman, Director of Engineering for Muncy Homes, Inc. , received an award from Jim Rothman and Bob Gorleski of PFS. In making the presentation Jim and Bob cited Hoffman's 100-plus hours spent auditing PFS seminars over the years.

"With Bob Hoffman's 35 years in the modular industry and his work on the CABO 1 & 2 Family Dwelling Code Subcommittee for many years, we were always happy to have his participation in our seminars," Jim recalled.



PA Info on Moisture and Mold

R.K. Varma, PE, Chief Engineer for the PA Department of Community and Economic Development, has advised PFS that the DCED has a paper available for dealing with moisture and mold in building construction.

Encore suggests you contact RK Varma at ravarma@state.pa.us and request a copy of his paper **Crawl Space Foundations & Concrete Slabs**.

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