



Optimism Visible at MHI Summer Meeting

“Optimism was clearly visible among the manufacturers in attendance at the MHI Summer Meeting,” reports industry veteran, Al Kuehl, PFS Vice President of Sales and Marketing. *“We will not set any records this year, but things are looking up.”*

“Financing for single-wide HUD-Code homes is still an issue,” Al told Encore, *“but manufacturers have a better handle on their businesses, and are working with land developers and retailers to improve sales.”*

Dick Reinhard, PE, PFS DAPIA Administrator, also in attendance at the meeting along with Michael Slifka, PE, PFS President, shared his observations: *“Manufacturers who previously produced only HUD-Code homes are expanding their markets by adding modulars to their product lines.”*

Mike Slifka compliments all the manufacturers who have been able to position themselves to hold onto sales or gain market share during the recent “down times” and expresses his pleasure that, *“Many of those manufacturers are PFS clients.”*



NFPA Technical Committee Reviews Manufactured Home Standards

The NFPA Technical Committee on Administration for Manufactured Housing reviewed proposed changes for three NFPA standards on June 13, 2004, in Washington, D.C. Proposed changes under review came from individual technical committee members and the public.



Michael J. Slifka, PE, PFS President, who has been active on the correlating committee since its reactivation several years ago, participated as the group reviewed and commented on the following three standards:

- NFPA 225, Model Manufactured Home Installation Standard
- NFPA 501, Standard on Manufactured Housing
- NFPA 501A, Standard for Fire Safety Criteria for Manufactured Home Installations, Sites and Communities.

Ballots on proposed changes to the above standards are now in the hands of the NFPA Technical Committee on Administration for Manufactured Housing. Depending on results of the ballot process, another meeting may be held in the near future.

Watch Encore for an update.

PFS Training Seminar Update

A new speaker has been added to the agenda of the August 5-6, 2004 PFS Training Seminar for Factory-Built Construction Personnel in Arlington, Texas. Hamid Naderi, PE, Certified Building Official and ICC Senior Staff Engineer-Team Leader in Austin, Texas, will present an Overview of IBC 2003 from 8:30 to 10:00 a.m. on Thursday morning, August 5th. He will give an Overview of IRC 2003 on Thursday afternoon from 3:15 to 4:15 p.m.

With more than 22 years of experience in code administration, code consulting, and construction inspection, Mr. Naderi is actively involved in code development, code training and seminars throughout the country, including development of support publications and seminar workbooks.

He previously served as secretariat to the International Existing Building Code Drafting Committee.

For a complete agenda and registration packet for the August 5-6 seminar in Austin, Texas, please contact Angie Udelhofen at 608.224.5514, audelhofen@pfscorporation.com, or Bob Gorleski at 608.224.5516, rgorleski@pfscorporation.com.

Plan Reviewer Joins Midwest Staff

The Midwest Regional Staff continues to grow with the addition of another competent plan reviewer.

Christopher Davidson joined the PFS Midwest Regional Staff on July 7, 2004. He serves PFS clients as plan reviewer for HUD-Code homes.

Chris came to PFS with 18 years of experience in residential and commercial building design and drafting .

He holds an Associate of Science Degree in CAD Drafting from the Wisconsin School of Electronics.



Welcome, Chris. We wish you well.