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ENCORE Congratulates Winners at the 2004 National Congress and Expo for Manufactured and Modular Housing

The excellence and innovation displayed in the many home designs honored at the 2004 National Congress and Expo for Manufactured and Modular Housing Awards Luncheon on April 14th, demonstrate once again the integrity and strength of the factory-built housing industry. **PFS Corporation is proud to have been a bronze sponsor of the Expo at which the awards were presented. The Congress Welcome and Opening Session was sponsored by Fleetwood Enterprises, Inc.**

ENCORE congratulates seven manufacturers who won awards for Manufactured Home Design: **Palm Harbor Homes, Fleetwood Homes (with 3 winning designs), Champion Homes, Clayton Homes, and New Era Building Systems,**

ENCORE also congratulates the manufacturers who received awards for Modular Design: **Genesis Homes, New Era Building Systems, Discovery Custom Homes, and R-Anell Homes.**

Kudos to industry leaders, **Dennis Jones, R-Anell Homes named Industry Person of the Year and the Manufacturer of the Year, Clayton Homes, Inc., Knoxville, Tennessee.**

Finally, *ENCORE* is pleased to report that the State Association Executive of the Year award went to Wisconsin's own **Ross Kinzler of the Wisconsin Housing Alliance**, who is eager to share the honor with fellow members of the Alliance. He told *Encore*, ***"It is a pleasant surprise to be honored by your peers, but the real award goes to the members who have taken bold steps to change the organization so it continues to serve their needs in the future."***

PFS President, Michael J. Slifka, PE, and Al Kuehl, VP Sales and Marketing, participated in many industry and technical meetings during the Congress and Expo.

International Congress on Factory-Built Housing

Mike Slifka, and PFS clients, Ed Bryant and Andy Scholz of Champion Enterprises, Inc., Bill Farish and Max Gomez of Fleetwood Homes, Bert Kessler of Palm Harbor Homes, and Roger Lyons of Penn Lyon Homes, are seven out of 15 American representatives selected by the Manufactured Housing Research Alliance (MHRA) to serve on the panel for "Advancing Home Building Through Industrialization" that met April 13-16, 2004 in Las Vegas. The 36-member panel includes 21 representatives from Europe, Brazil, United Kingdom, Canada, India, China, Spain, Latin America, Australia, Israel and the Czech Republic.

This international panel was divided into areas of interest with a mandate to develop key topics for presentation at the 2005 meeting. MHRA will recruit speakers to present information of vital importance to the factory-built housing industry during the Congress in 2005.

Continuing Growth of PFS QC Department

James A. Rothman, PE, Executive Vice President and Senior Vice President of QC, has strengthened PFS services to its clients by adding five well-qualified members to the corporate quality control staff over the past two years.



Karen Schulist, PE, joined the PFS family in October 2000, to provide plan review for both modular and HUD-Code homes in the Midwest Region.

Three years later she became a member of the PFS corporate quality control department with expanding responsibilities in electronic plan review for PFS clients nationwide. As a member of the QC staff, Karen continues to serve both modular and HUD-Code home manufacturers.

Karen has a Bachelor of Science Degree in Architectural Engineering.

Kristi Carnahan joined the PFS Quality Control Department in December 2001 as Document Control Administrator for ISO Certifications. While working full time, she is also a student of Civil Engineering at the Madison Area Technical College.

Paul Tibbits studied electrical engineering at the University of Wisconsin Platteville before joining the PFS QC Department in September 2003. He serves HUD-Code home manufacturers as a DAPIA Plan Reviewer.

Larry Harman arrived at PFS in February 2004 bringing with him 25+ years of experience in factory-built housing and quality control. He serves PFS clients as DAPIA Plan Reviewer and Quality Assurance Inspector out of his office in Elkhart, Indiana. Larry expressed his pleasure in being on the PFS team when he said, *"I'm looking forward to working with the PFS family, in particular the Quality Control Department."*

Jon Lourigan, the most recent addition to our corporate QC staff in Madison, arrived in March 2004. With a strong background in technical engineering, Jon's primary daily responsibility is DAPIA Plan Review.



Kristi Carnahan



Paul Tibbits



Larry Harman



Jon Lourigan

PFS to Participate in Revisions of the American National Standard for Wood Products — Structural Glued Laminated Timber

Larry A. Beineke, PE, PhD, Vice President of the PFS Southeast Region, has been invited by Ron Goff, PE, of the American Institute of Timber Construction, to participate in the revision of ANSI-AITC A190.1-2002, Standard for Structural Glued Laminated Timber. Beineke, who holds a doctorate in wood engineering, participated in the previous revision of ANSI/AITC A190.1-1992.



“This is an opportunity to help shape the defining standard for one of the oldest and most important engineered wood products,” declares Beineke. “PFS plays an active, influential role in the industries it serves. This is how we ‘give back’ to the industries that have been so good to PFS.”

PFS Vice President Receives Award



An **“Award of Appreciation”** for years of outstanding service to ASTM E06.11 and efforts in the development of ASTM E2322 was presented to Ron Reindl, AIA, by Larry Brown of Tectum, the subcommittee chair person for the E06 committee. The presentation was made during the members’ reception at the Spring ASTM Meeting.

ASTM (American Society for Testing and Materials) Standard E06 is the national consensus standard for Performance of Buildings.

ASTM E2322 addresses the standard test method for conducting transverse and concentrated load tests in panels used in floor and roof construction.

Attention: Southeast and South Central Manufacturers

We need your help to plan our next seminar in your area for training your quality control inspectors and management personnel. If your survey form was misplaced, or if you did not receive our mailing (for which we sincerely apologize), please print the following blue and gold page and return it to:

**Bob Gorleski
PFS Corporation
2402 Daniels Street
Madison, WI 53718**

**Phone 608.224.5516 or Fax 608. 221.0180
rgorleski@pfscorporation.com**



Please help us plan our next seminar in your area for training your quality control inspectors and management personnel.

PFS training seminars provide guidance to factory-built construction personnel on:

- *International Building Codes (IBC)*
- *Residential and commercial electrical, mechanical and plumbing systems*
- *Code changes*
- *The Industrialized Building Commission*
- *Quality control programs for both plant and field QC personnel*
- *PFS criteria for plan reviewers including on-site installation requirements*
- *Individual State criteria for plan review submittals*
- *PFS electronic plan review procedures.*

PFS Corporation plans to hold a quality control inspector training seminar in your area under the direct supervision of our Senior Vice President of Quality Control. Please tell us how we can best serve your company's needs:

What location (city) do you prefer?

1st choice _____

2nd choice _____

What months are best for you?

1st choice _____

2nd choice _____

Do you prefer a:

*1 1/2-day seminar _____

**2-day seminar _____

What product do you manufacture?

Topics you would like to have addressed at the seminar:

*The fee includes seminar materials, breaks, lunches and certificate. At an approximate cost of *\$250-**\$350/person, how many people from your company would attend? _____*

Your company's name _____

Please mail your completed survey form back to us in the enclosed stamped envelope.

THANK YOU FOR YOUR HELP.

Visit our web site at www.pfscorporation.com

[For information on streamlining the regulatory process, please read the next page.](#)

Streamlining the Building Regulatory Process

The Alliance for Building Regulatory Reform in the Digital Age, released a report on April 22, 2004 summarizing progress being made by the Alliance in conjunction with HUD, the National Institute of Standards and Technology, Department of Energy, American Institute of Architects and others in promoting the effective use of information technology to help streamline the nation's building regulatory system. **The report can be obtained from NCSBCS, secretariat to the Alliance, by calling Carolyn Fitch (703.481.2038) or emailing Carolyn at cfitch@ncsbcs.org.**

Recent work products of the Alliance are:

The update of Model Procurement Requirements for state and local governments to acquire information technology to include provisions that such hardware and software be interoperable.

A HUD-funded cost/benefit matrix for home builders and jurisdictions to use to ascertain savings achieved by building the same home in two jurisdictions — one that has streamlined its building regulatory process using I.T. and the other that has not.

A joint Alliance/AIA survey of both jurisdictions and the information technology community on their current use or plans to use hardware/software to submit the track building plans on line.

The NCSBCS I.T. Industry Advisory Subcommittee's XML schema for interoperable hardware and software to be used in diverse building regulatory processes.